





HIGHLY FLEXIBLE DESIGN
SUITABLE FOR A BROAD
RANGE OF USES, LAYOUTS
AND REQUIREMENTS



LABOUR POOL
Access to large, skilled local labour pool
with 72,000 in Hannover.



URBAN LOGISTICS

Large scale, multi-user urban distribution building up to 29,000 sq m.



ESTABLISHED INDUSTRIAL AREA
Home to leading brands and occupiers
using the location benefits for distribution.



STRATEGIC LOCATION

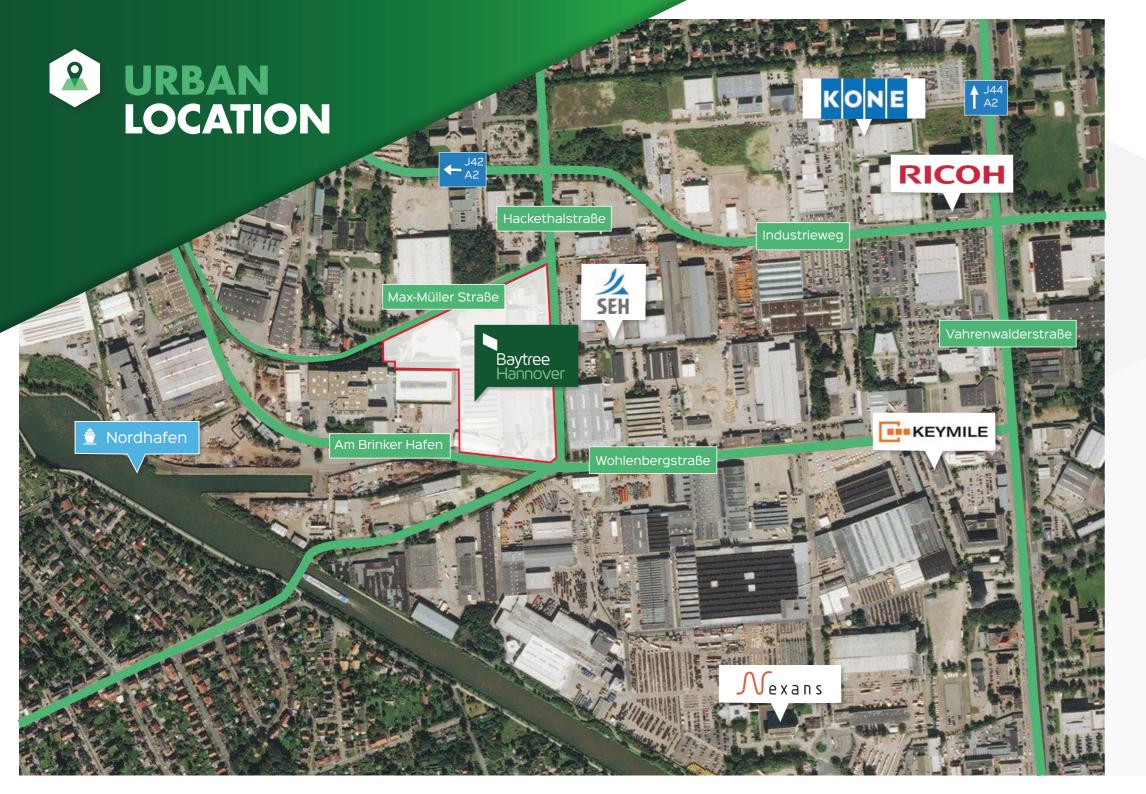
Fast access onto J-44 on the East-West

Motorway and A352/A44.



MULTIMODAL CONNECTIONS

Range of flexible connections by air, sea,
land and rail available nearby.



HANNOVER'S INTERNATIONAL AIRPORT PROVIDES RAPID AIRFREIGHT AND 24-HOUR OPERATIONS WITHOUT WEIGHT LIMITS



Benefits from having direct connections to four German motorways. Major centres of business are within a day's drive.



Hannover's inland waterway ports are connected via the Mittellandcanal to Europe's waterway network.



Hannover Nordhafen Inland Canal Port
Container terminal Hannover (CTH)

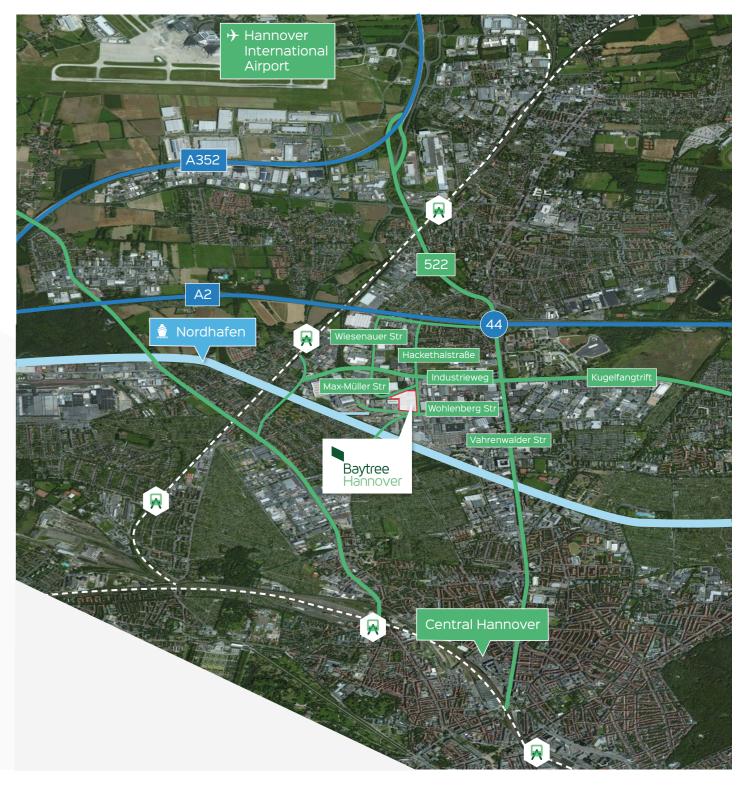
– 0.25km, 2-minute drive.



Hannover's international airport provides rapid airfreight and 24-hour operations without weight limits offering competitive advantages.



Central hub in Germany's / Europe's vital train connections running both east-west (linking the Rhine-Ruhr industrial area and Berlin) and north-south (linking Hannover and Munich). Easy access to public transport including S-Bahn, U-Bahn and the bus network.





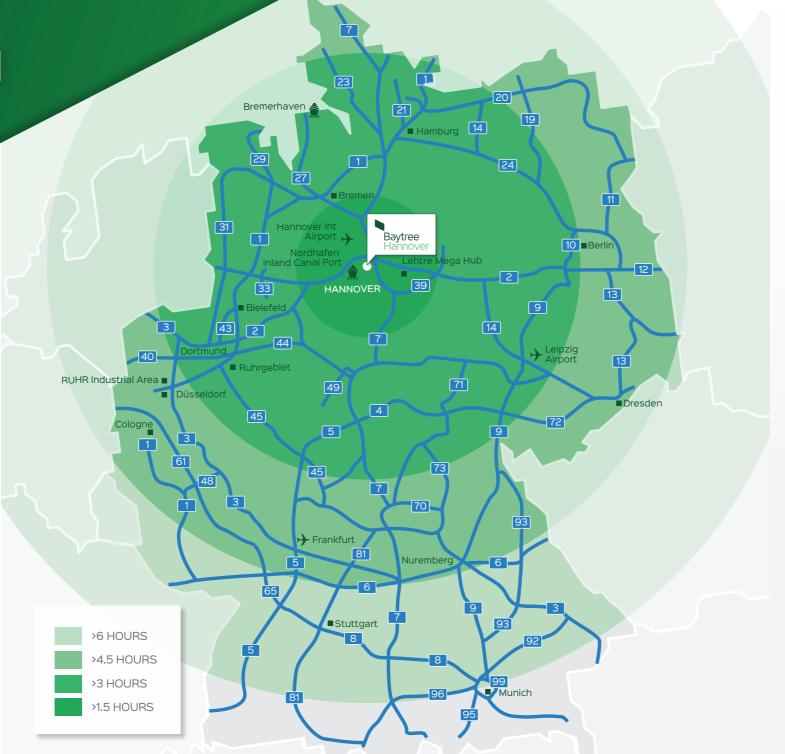
# NATIONAL REACH

#### **ROADS - DRIVE TIMES**

	KM	MINUTES
A2 (Anschlussstelle 44)	1.5	4
A352 (via B522)	4.6	7
A7 (via A352)	17.8	14

#### **LOCATIONS - DRIVE TIMES**

	KM	MINUTES
Binnenhafen Nordhafen	4.2	9
Central Hannover	6.4	15
Hannover Int. Airport	7.4	11
Lehrte MegaHub	21.7	23
Ostwestfalen Lippe Region	96.4	55
Hamburg	147	1hr 29min
Bremerhaven	177	1hr 38min
Ruhrgebiet	225	2hr 12min
Leipzig Airport	246	2hr 23min
Berlin	285	3hr 19min
Frankfurt Airport	365	3hr 38min





# AN EXPERIENCED AND SKILLED LABOUR POOL

OF THE 398,000 PEOPLE THAT WORK
IN HANNOVER, 72,000 ARE DIRECTLY
EMPLOYED IN EITHER LOGISTICS OR
LOGISTICS RELATED BUSINESSES

HANNOVER AREA ECONOMIC FACTS



#### N Ircoct

- Employment Calculus Series 2, Volume 1 (2015), Statistical Offices of the Federation and the Länder
- www.arbeitsagentur.de, Statistics by Region, Report Month December 2015
- NordLB

#### REGIONAL LOGISTICS AREA

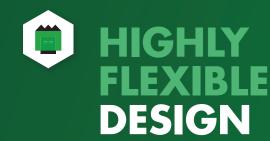
- Thanks to its highly-differentiated range of businesses and occupiers, the Hannover region demonstrates a broad spectrum of logistics functions with high quality requirements.
- Over the last 10 years, more than 50% of all commercial property transactions in Hannover were driven by logistics usage.
- Hannover has developed a regional logistics area concept. This concept has the objective of developing market relevant locations integrated within area planning zones to satisfy the logistics industry's demands.
- Land at key regional sites is reserved for logistics development and important infrastructure projects are being initiated and supported. 1.3Bn invested in logistics real estate and development since 2013.

#### LABOUR SUPPLY

	HANNOVER	HAMBURG	GERMANY
Employed	414,900	1,203,300	43,057,000
Employees	389,400	1,086,000	38,721,000
Jnemployment Rate	7.4%	7.1%	6.1%

#### ources

- Employment Calculus Series 2, Volume 1 (2015), Statistical Offices of the Federation and the Länder
- www.arbeitsagentur.de, Statistics by Region, Report Month December 2015



#### OPTION 1

### STANDARD WAREHOUSE LAYOUT

 Warehouse
 25,920 sq m

 Mezzanine
 2,780 sq m

 Offices
 300 sq m\*

 Total area
 29,000 sq m

 Car parking
 140

 HGV Parking
 10

\* Flexible office space designs available from 300 - 4,000 sq m

# -25,920 SQ M -Am Brinker Hafen

#### **OPTION 2**

# REGIONAL DISTRIBUTION CENTRE / LAST MILE LOGISTICS HUB

Warehouse	14,250 sq m	
Offices	400 sq m*	
Total area	14,650 sq m	
Car parking	114	
HGV / Van Parking	20/60	



st Flexible office space designs available from 300 - 4,000 sq m



#### SUSTAINABILITY

- BREEAM certified
- Landscaped and planted green areas
- The specification integrates environmental measures with the following objectives:
- Reduction of CO<sub>2</sub> emissions
- Reduction of electricity, gas and water consumption
- Use of recycled and recyclable materials
- Reduction of pollution linked in the construction phase
- Wellbeing of employees
- Improvement of existing site biodiversity

#### **OUR BUILDINGS**

- Up to 15m to haunch
- Concrete columns and timber rafters
- Floor slab to TR 34 FM2 flatness with AR2 abrasion resistance
- 60kN racking leg load on 200mm plate
- Dock leveller loading 6 tonne dynamic / 9 tonne static
- Dock doors 2.5m wide x 3.0m high
- Level access doors 3.8m wide x 4.4m high
- ESFR sprinklers
- Battery area ready for customers fit out
- 35m yard area
- Possibility to divide the building

#### THE OFFICES

- The office area includes reception, offices and social rooms
- Ceramic tile floor coverings to reception areas, social rooms and ground floor offices
- 8 person passenger lift
- Suspended ceiling with mineral tiles on metal framework
- Heating and cooling via reverse cycle heat pumps
- Shower facilities included

#### INDICATIVE BUILD SCHEDULE







ADDED VALUE FOR CUSTOMERS
Meeting customer needs



SOCIAL VALUE

More positive changes and measurable benefits



ENVIRONMENTAL VALUE Less environmental impact



INNOVATIVE DESIGN
Environmental value
Less environmental impact

## YOUR DEVELOPMENT PARTNER

#### WHO WE ARE

Baytree is a pan-European logistics and industrial development company focusing on the UK, German and French markets.

Baytree was launched by AXA Investment Managers - Real Assets ("AXA IM - Real Assets"), Europe's largest real estate portfolio and asset manager, with €65bn of assets under management. AXA Investment Managers is part of the AXA Group, a global leader in financial protection and wealth management.

Baytree is focused on delivering high quality logistics and industrial buildings that meet the changing property needs of our customers.

#### THE BAYTREE PHILOSOPHY

As a responsible business delivering built solutions for our customers, we understand that profit, environmental regeneration, and a thriving society are interlinked.

We work with respect for our customers, partners, investors and stakeholders.

Baytree values each customer as unique and our way of working intentionally builds long term relationships and delivers enhanced long-term value.

Baytree's design principles are founded on delivering buildings within environments which are attractive to occupiers as a consequence of their unique flexibility for a variety of different uses, facilitating the creation of high quality employment opportunities for local people.

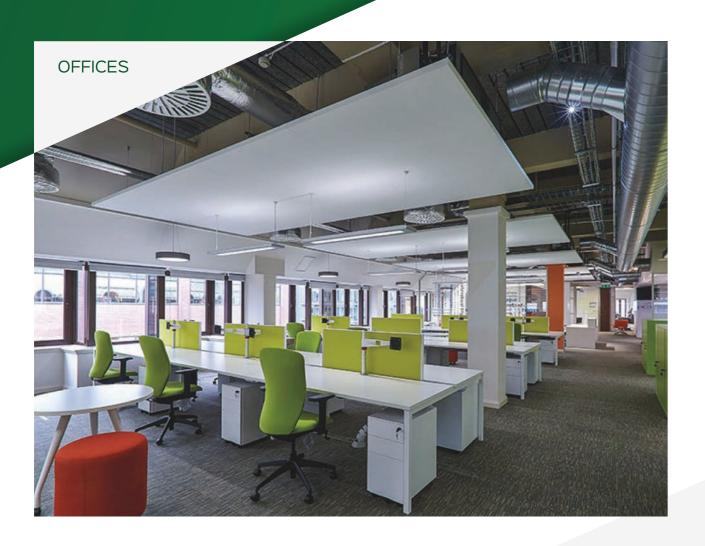
Baytree delivers buildings in industry leading timescales which are environmentally responsible and which save our customers money on operating and maintenance costs.

#### WHY BAYTREE?

- Specialist industrial and distribution developer
- Team with a proven track record in delivering build-to-suit projects for many of the world's leading retailers, 3PL's, manufacturers and automotive companies
- The Baytree Team has experience in successfully delivering over 5m sq m of logistics space across Europe
- A full-service logistics industrial developer with institutional financial backing
- Committed to sustainable environmental and social responsibility
- Committed to providing solutions which enhance our customers' business productivity while respecting the wellbeing of people and community
- A promise of exemplary customer service throughout the project lifecycle, founded on collaboration and transparency



# DESIGN WITH THE WELLBEING OF STAFF IN MIND



#### OPTIONAL WELL CERTIFICATION ILLUSTRATIVE ONLY

'WHO estimates that 12.7% of deaths globally could be prevented by improving air quality'

'Being dehydrated by just 2% has been shown to impair cognitive performance'

#### NOURISHMENT

'Fruit and vegetable intake is associated with increased productivity and job performance'

'There is a relationship between proximity to windows and productivity'

#### COMFORT

'Maintaining optimal thermal comfort can maximise productivity and decrease errors'

'Environmental characteristics such as noise, indoor air quality and light can have direct impacts on mental health'



PLASTERBOARD



#### CASOLINE MF WITH GYPROC COFFEE/TEA STATION

(British Gypsum or equivalent with recessed edge trim)





#### REINDEER MOSS WALL



**WOODEN DOORS** by Integrated Doorsets



PRIMARY ENTRANCE BARRIER MATTING TO LOBBY

(Topguard Matting -Gradus/Forbo)





**RECEPTION** 

AREA



DERAKO GRILL SYSTEM (American White Oak)





**ROCKFON BLANKA** with concealed grid edge profile (1200mmx600mm or 1800mmx600mm)

FEATURE WALL GRAPHIC TO STAIRWAY



**WOODEN HANDRAILS** (American White Oak with LED strip lighting)



OAK RECESSED SKIRTING (British Gypsum or Equilvalent trim)



SECONDARY ENTRANCE BARRIER MATTING TO LOBBY (Topguard Matting - Gradus/Forbo)



DESSO AIRMASTER CARPET (Green & Grey)







# **BUILDING EXTERIOR INDICATIVE 'KIT OF PARTS'**

#### ILLUSTRATIVE ONLY





PROFILED PANEL





EXTERNAL SEATING AREA





LANDSCAPE **FEATURES** 



**ELECTRIC CAR** CHARGING



PHOTOVOLTAIC BICYCLE SHELTER



**EXTERNAL GYM** 



**RUNNING TRACK** 



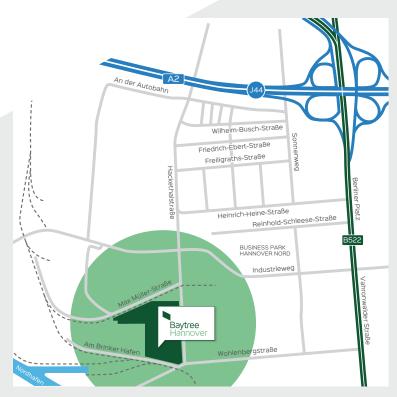


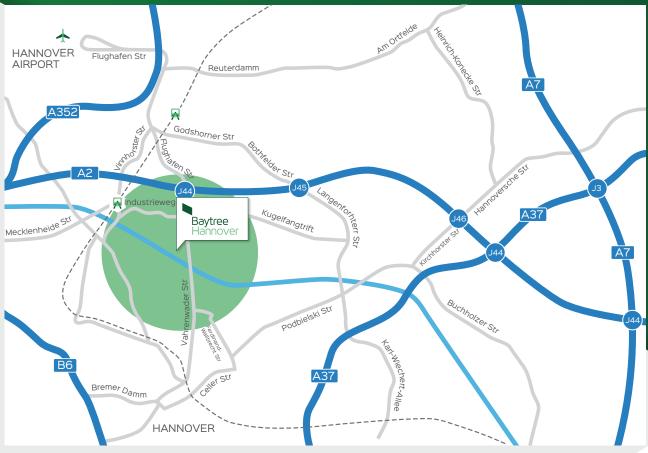
'GREEN' FEATURE PANELS





# Baytree Hannover







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